

Serial Number	1	2	3	4	5
Items	*****	*****	*****	*****	*****
Suppliers					
Factory Location	Shanghai	XiaMen, Fujian	Shenzhen, Guangdong	Shenzhen, Guangdong	Beijing
Contacts(+86)	Mandy 1588966****	Sera Chen 1530276****	Mr Zhang 13760168763****	Vicky Yang1323707****	John 1867551****
Email	*****	*****	*****	*****	*****
Web	*****	*****	*****	*****	*****
Established(since)	2001	2002	2013	2012	2011
Factory Area (m ²)	3000	1200	2000	12000	8000
Total Employees	230	132	65	100	400
Monthly Production(pcs)	78K	91K	78K	31K	100k
Production Lines	6	6	4	4	13
Operating System	linux	Embedded Linux OS	Linux	Embedded Linux OS	Linux
Scheme	Haisi & Wisdom & Guoke	Haisi & Wisdom	Haisi & Wisdom	Haisi & Wisdom	Haisi only
Server	Tutk & Tencent	You see	Xiongmai	Amazon/Alibaba	Alibaba
TF maximum Card Memory(GB)	64	64	64	64	64
Online View	4~5	4~5	4	4~5	4~5
Alarm	APP Email/Message	APP Email/Message(Whistle alarm)	APP Email/Message (no buzzing)	APP Email/Message(Whistle alarm)	APP Email/Message
Certifications	CE FCC ROHS	CE FCC ROHS	CE ROHS	CE FCC ROHS	CE FCC ROHS
Warehouse	Yes	Yes	Yes	Yes	Yes
IQC	Yes	Yes	Yes	Yes	Yes
Manufacture	Yes	Yes	Yes	Yes	Yes
Product testing	Yes	Yes	Yes	Yes	Yes
Casual Inspection	Yes	Yes	Yes	Yes	Yes
Export	Yes	Yes	Yes	Yes	Yes

Trade Capacity	Europe, American, Middle East, etc	Europe, America and the Middle East	70% domestic trade; 30% foreign trade; one of the design has been bought by the foreign buyer	U.S.A/South America/Middle East	channel marketing: 30 agents in Chian; 30 agents in abroad; Southeast Asia, Russia, Spain, Italy, America, ect.
OEM MOQ(pcs)	1000	Logo: 50 color box & user	Logo:100 color box: 3000	100	Logo:100 color box:500 User Manual:1500
Accessories	Maual, Bracket, Power Adaptor, Reset Needle	1x Mouting Bracket 1x Power Adapter 1x User Manual 1x Warranty Card	Bracket, Power Adaptor, User Manual,Screws &Nuts,Warranty Card	1x Mouting Bracket 1x Power Adapter 1x User Manual 1x Warranty Card 4x Screws & Nuts	Hoder, Power Adapter, User Manual, Screw, Network Cable,Warranty Card
After-sales Service(months)	24	24	12	12	Factory's brand:18 OEM brand:12
Payment Term	EXW	EXW	EXW	EXW	EXW
Price Range (USD/PC)	17-21.5	16.9-23.5	17.5-23	19.5-26	22-24
Personally Inspection	Yes	Yes	Yes	Yes	Yes
Recommended Reasons	Factory has its own R&D team, can develop their own chips. And the only one factory owning SMT machines. Freely customization in different prices requirements according to the different customers, can do depth of OEM;	Actual quotation and medium scale of the factory, the boss has working-experience in Huawei as a technical engineer before. Also strict management in production.	Major in domestic trade. The quotation is the average price. Factory receives enough orders, the workers often work overtime at night. But the quotation does not include the protocol report to the alarm and can not whistle. only alarmed by email or message by APP seting;	Only making domestic consumer cameras. Strict management in production.	Relatively perfect sales network, including more than 30 domestic agents, as well as more than 30 agents in global. Advantageous to the product after-sales and maintenance. Factory has its own R&D team; Regular tax payment enterprise. They only use the best Hisi chip.
Comments	The two major chips used in market are Haisi and Wisdom Source, slightly use other solutions. The effect of Haisi scheme is the best, best in video fluency. If the network support well, almost real-time and no delay. Wisdom source chip is the second choice. If the network and other accessories support well, the video also is smooth, occasionally some standstill and a little delay of the scream. If the market requires lower price and acceptable quality, I will suggest to use Wisdom scheme. It can save u about RMB20 to 30/pc. The function of the basic requirements are the same. If you want to know more clearly detailed and intuitive understanding, suggested to compare samples by different schemes.				

Europe, USA, Asia	Germany, France, Japan, South America etc.	Southeast Asia ,Middle east, Europe and South America	Europe, USA, Russia, Vietnam	Australia, Europe, USA, Italy, Southeast Asia
Logo: 500 color box&user manual:	Logo:100 color box: 500	500	logo:100 color box &user	logo:100 color box & user manual: 1000
Parts Box, Power Supply, Bracket, Screw Bag, Instructions, Machine Body, Air Bags, Bottle	1PCS DC5V 2A Adapter, 1pcs Bracket, 1* Screw Bag, 1 User Manual	Manual, Bracket, Screw	Bracket, Power Supply, Instructions	Box, Adaptor, Screws, Users Manual, Pin
12	12	12	24	24
EXW	EXW	EXW	EXW	FOB
24-40	21-28.5	16-24	17.69-25.38	18-19
Yes	Yes	Yes	Not yet	Not yet
Focus on high-end market. strict quality control and standardization management. But the price will higher than the market price RMB20~30/PC.	Small size factory and no sales in company when we visited. Only several workers in producing department. although the general manager said they did many OEM for foreign clients. Do not recommend.	Small size factory, sales department is not familiar with their own product parameters. It is not professional. Do not recommend.	Judge from the quotation, meet our target price. But need to check the quality of the samples. Because have never been to the factory, so can't recommend.	The factory said they provided the cameras to CCTV. Because we have never been to the factory, can't recommend.
<p>You can ask the factory to provide an APP account for login to experience different video effects. Almost all the factories will hire servers from other companies for example Alibaba, Amazon and Tencent or other foreign servers. At present only Tungson factory has its own SMT machine, a fairly large scale. This machine is very expensive. VStarcam is the main developing its own brand strategy, in foreign and domestic use comparative perfect sales channels and network. Some other recommended reasons can see found above. I do not recommend small size factories and not professional manufacturers. If there is no other through on-the-spot investigation to verify the information, we will truthfully inform the customer. The above Suggestions are for reference only.</p>				